



Vermont Computing Inc. Reporter

June 2004

"Jeremy and Vermont Computing are a match we have long needed in this area. Always available - knowledgeable - reasonable - and easy to work with."

-VC Customer

If you refer a friend to us, and they let us know, you will receive a postcard worth 1 point. These points are redeemable at Vermont Computing as follows:

- 1 point = ½ hour of in house service
- 2 points = 1 hour in house service
- 4 points = 1 hour on-site service
- 5 points = \$50 Gift Certificate

Make Way Montpelier, Here We Come!

Vermont Computing Inc. is setting up a new store location! We are finding that many of our customers are coming to us from the Barre/ Montpelier area. With such a growing demand for our excellent services in that area, we decided that those customers deserve to have us nearby. With this in mind, we have decided to open a new Vermont Computing Inc. location on River Street, in Montpelier. The new storefront is located directly across from the Wayside restaurant, at 384 River Street. Our customers in the Randolph area need not worry; our Randolph location will still be operational, and still offer the same quality services that you have come to enjoy and expect from us. Our current plan is to have this store open in the next week or so. Our phone number there is 802-223-6445. We'll send out a more formal invitation to visit us in the future.

If you can Dream it, We can Make it

As many of our customers already know; Vermont Computing Inc. is your best source for a custom designed computer. The knowledgeable staff will sit down with you to determine what it is *you* need in a computer. Then we can make recommendations and suggestions about what components will best suit your needs as well as your budget. You will not find a custom machine anywhere that will match ours in quality, price, and warranty. Not to mention the expert advice and product education that you always get from the staff at Vermont Computing Inc.

As an example, we would like to highlight a recent custom computer that incorporated a lot of parts and accessories that you wouldn't normally see on our shelves. A few months ago a customer came in looking for a computer system for a graphic design business they were starting. Our staff sat down with the customer (Matt Billows) and worked out all the needs for his upcoming business venture: Brookside Customs. Some of the features of his new computer include;

- Two 80 GB hard drives set up so that one "mirrors" the other, creating a constant back up of all his data.
- A Professional Graphics Tablet: This allows him to draw freely and accurately to the computer.
- A 21 inch flat tube monitor that will show every detail and be gentler on the eyes than a standard monitor.
- Canon Multipass (desktop printer/ copier/ scanner).
- 1 GB of RAM to allow quick multitasking and response.

Not to mention all the software he will need to run his business smoothly and efficiently. Thanks Matt, and best of luck from all of us.



Canon Multipass Mp360



This is the WACOM Intuos2 Graphics Tablet

Sell the Best There is



Vermont Computing Inc. is a rapidly growing company. To insure that we continue to be able to grow, we have come to the realization that we need dedicated salespeople. We are currently seeking salespeople that would be responsible for introducing our superior products and services to new and existing clients that may not have realized what we offer. If you or anyone you know would be interested in a full time commissioned sales position with us, please send a resume by email to info@vermontcomputing.com with "salesperson resume" as the subject.

Remember to come in regularly and check out our ever-expanding inventory.



Coming Soon

Soon you will be able to order a custom computer from Vermont Computing *online*. Pick your computer out component by component online and even order the software that you want installed on it. We'll take care of it all, you don't even have to leave your desk.

The President's Corner

The past year has been an amazing ride for all of us. I greatly appreciate the business everyone has brought our way to date, and all of the business that you will bring us in the future. We are here for your needs, whatever they may be. Our commitment to our customers requires us to adapt and change over time, so please don't hesitate to offer us feedback and suggestions as to how we can improve. On that note, please excuse us over the next few weeks if we seem a bit tired – we will be running 2 stores without any additional staff to start!

Jeremy Lesniak
President

Vermont Computing
Inc.
23 Merchants Row
Randolph, VT. 05060

Phone:
(802)728-9217

Fax:
(425) 940-4789

E-mail:
<mailto:info@vermontcomputing.com>

We're on the Web!
<http://www.vermontcomputing.com>